



The Machine That Changed the World: The Story of Lean Production-- Toyota's Secret Weapon in the Global Car Wars That Is Now Revolutionizing World Industry

By James P. Womack, Daniel T. Jones, Daniel Roos

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The classic, nationally bestselling book that first articulated the principles of lean production, with a new foreword and afterword by the authors.

When *The Machine That Changed the World* was first published in 1990, Toyota was half the size of General Motors. Twenty years later Toyota passed GM as the world's largest auto maker. This management classic was the first book to reveal Toyota's lean production system that is the basis for its enduring success.

Authors Womack, Jones, and Roos provided a comprehensive description of the entire lean system. They exhaustively documented its advantages over the mass production model pioneered by General Motors and predicted that lean production would eventually triumph. Indeed, they argued that it would triumph not just in manufacturing but in every value-creating activity from health care to retail to distribution.

Today *The Machine That Changed the World* provides enduring and essential guidance to managers and leaders in every industry seeking to transform traditional enterprises into exemplars of lean success.

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Editorial Review

From Library Journal

This provocative and highly readable book summarizes five years of research by the International Motor Vehicle Program (IMVP) at MIT into the role of the automobile industry in the world economy. The authors, all directors of the IMVP, recommend that Western automobile makers adopt the concept of lean production in all phases of automobile production. A thorough and persuasive explanation of the benefits of lean production, along with numerous examples, mainly from Japanese industry, support their recommendations. This important book offers informed insight into the auto industry; for all public and academic libraries.

- *Joseph Barth, U.S. Military Acad. Lib., West Point, N.Y.*

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Review

"The fundamentals of this system are applicable to every industry across the globe . . . [and] will have a profound impact on human society--it will truly change the world."-- "New York Times Magazine"
"A revealing and compellingly readable account of Japan's achievement in revolutionizing manufacturing . . . An eye-opener even for those who already knew Japan didn't do it all with robots."-- "Financial Times"
"The best current book on the changes reshaping manufacturing and the most readable."-- "Business Week"

About the Author

James P. Womack is the president and founder of the Lean Enterprise Institute (www.lean.org), a nonprofit education and research organization based in Brookline, Massachusetts.

Daniel T. Jones is the chairman and founder of the Lean Enterprise Academy (www.leanuk.org), a nonprofit education and research organization based in the UK.

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