



# Commodity Finance: Principles and Practice

By Weixin Huang

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## Commodity Finance: Principles and Practice By Weixin Huang

Today, commodities represent most of the fast growing markets worldwide. This book is a hands-on summary of what is happening in commodity finance, offering a macro-level framework but importantly the practice of daily operation and its problems. It covers commodities, commodity markets, commodity trade and the finance of commodity trade. The book is first intended for practitioners (bankers, traders etc) who are interested in this subject and those financial institutions which have this business or plan to establish this business. What does the book cover? ·The book starts with a bird's eye view on commodity trade and finance as an introduction ·Chapter 2 describes the three major sectors under commodity finance: soft commodities, hard commodities, energy, as well as the global flow of them. This chapter is developed further to the discussion of commodity finance and the emerging markets, as most commodity export countries are emerging markets countries. It then shifts to a micro level for the case of Ethiopia. ·Chapter 3 describes special mechanisms and products of commodity finance, from plain vanilla products to complicated structure of commodity finance, all are presented here. The relatively new, upcoming concept of Supply Chain Finance is also covered in detail. ·As a large amount of commodity finance involves both bank and country risk, Chapter 4 particularly explores this subject. ·Chapter 5 is intended to summarize the risk management principles in commodity finance, with practical cases. ·Chapter 6 offers an organizational aspect of a typical commodity finance bank. There is hardly any literature which can be found on this practical subject. ·The last chapter ventures into the subject of a forward vision of commodity finance. What are the key benefits of the book? ·For bankers, how to do business and what risks should be watched for? ·For traders, brokers, institutional investors how commodity finance is done, what bank instruments they can use? ·For finance academy, how is this part of niche banking handled and developed? What are the key features of the book? ·By presenting charts and graphs, the book tries to avoid difficult "jargons" to make it accessible to wider readers. ·The content has been tested and perfected by both experts and newcomers, incorporating their comments on style and content making this a well-rounded read.. ·Although the sequence of chapters is organized with progress along the knowledge line, the book is written, on purpose, for separate reading and reference. ·Comprehensive global picture of commodity flows, list of commodity hedge companies etc. Who should read this book: The book is primarily targeted at practitioners (bankers, traders ...) and financial institutions trading in this area, but senior business school students with

a special interest in niche banking will benefit greatly too. The content has been read by many, both experienced practitioners and novices, to ensure it is as useful and clear as possible. What are the special characteristics of the book that make it better than the competition? · Comprehensive description on the topic · Special coverage on problem handling and fraud prevention · Easy to understand · Practical cases and sample documents

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## **Editorial Review**

### **Review**

It is with great pleasure that I recommend this book, Commodity Finance: Principles and Practice, expertly written by Dr Huang, not only to any trade finance professional or commodity trader, sharpening his or her knowledge on the subject, but also to finance graduates, who are preparing to enter the interesting domain of trade and commodity finance. Having spent a full professional career in trade and commodity finance at Mees Pierson, Fortis and the last eight years at Rabobank, Dr Huang will prove to be an eloquent partner, teacher or reference for each reader. Most of all you will be delighted to have found, through his book, a unique mentor who will always be there to accompany you in resolving the complexities of our trade. --Lex Kloosterman Director, Rabobank, February 2014

### **About the Author**

W Huang is one of the very few players in the commodity finance market with the depth of knowledge to pull together such a complete work. His experience as both a current Banker, and Professor allows him to explore the subject from more than one perspective. He is currently working as director of Trade and Commodity Finance in Rabobank, has got his MA (Economics) in China and MA (Asia Studies) in Japan. His PhD was linked to his research project in Erasmus University Rotterdam which ex-Mees Pierson sponsored, and he joined the bank thereafter. A career banker starting from Bank Mees and Hope, Mees Pierson, Fortis and now Rabo bank, he has been working in the business line of emerging markets and commodity finance since 1990. With his multi-discipline and multi-cultural education, Dr. W. Huang is one of the few experts active both as a practitioner in commodity finance and as a lecturer and trainer for banking.

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